## The integration of Wulff's business operations proceeds as planned

Wulff strengthens its competitiveness with an organizational reform in the company's Finnish workplace products and services businesses. The staff restructuring being implemented now is part of the integration of the acquisition of Staples Finland Oy in spring 2021 and will support the positive development of profitability. The integration of the information systems of the Contract Customers Segment in Finland has progressed on schedule, bringing new synergy benefits to the beginning of the year. Combining functions and systems makes it possible to make things more cost-effective than before and to invest in sales and responsibility, which is important for Wulff.

As part of the reform, Wulff will start change negotiations, involving a total of 48 people, and the need to reduce is a maximum of 9 people. The company estimates that the measures will have a positive effect on the result by around EUR 0.5 million annually.

## WULFF GROUP PLC'S CEO ELINA RAHKONEN:

"Change negotiations are also a place for the entire organization's development discussion; what is essential for our customers and what is most important in our strategy. In addition to cost efficiency, the goal of streamlining operations is always a better customer experience. Optimized operational performance creates opportunities to invest in sales."

In Espoo on January 31, 2024

**WULFF GROUP PLC BOARD OF DIRECTORS** 

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A better world - one workplace at a time. We enable better and more sustainable work environments and a perfect working day. We make the workplace where you do your work. Here you can find today's workplace products: e.g. cafe supplies, real estate and cleaning maintenance products, office and IT supplies, ergonomics, first aid, hygiene, protection and safety products, air purification, and innovative products for construction sites. Our selection also includes highquality Canon printing and document management services as well as financial management services. Our customers also purchase international exhibition services and solutions for remote meetings from us. It is important for us to constantly develop our product range to be more and more sustainable and our customer experience to be the best in the field. Staff leasing is one of our newest service additions. In addition to Finland, Wulff Group operates in Sweden, Norway, and Denmark.

